



IIHMR University, Prabhu Dayal Marg, Near Sanganer Airport, Jaipur – 302029

Date: 17/09/2024

CIRCULAR

Comprehending the Practical Challenges in Pharmaceutical Sales Management

This is to inform that **IIHMR University** is organizing **Master Class Episode No. 119** on the topic **“Comprehending the Practical Challenges in Pharmaceutical Sales Management.”** The session is designed to provide practical insights into sales management challenges within the pharmaceutical industry, with a focus on leadership, team management, and real-world sales practices.

Event Details:

- **Title:** Master Class Episode No. 119
- **Date:** 23 September 2024
- **Time:** 10:00 AM – 01:00 PM
- **Venue:** Old Auditorium, IIHMR University
- **Speaker:** **Ugam Rajpurohit Singh**, Zonal Sales Manager, **Alkem Laboratories Ltd.**, Jaipur
- **Organized by:** IIHMR University, Jaipur

A handwritten signature in blue ink, appearing to read 'R. K. Singh', written over a horizontal line.

President

Copy to:

- **All Faculty Members, Staff**
- **All Students**
- **Notice Board**
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